

# Capability Statement

Summer 2003



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# **DbaseDesign, Inc.**

## **Standard Industrial Classification Codes**



**DbaseDesign, Inc, can provide Equipment and Services that fall within the SIC Codes listed below**

### **Primary SIC Code**

**3571 Electronic Computers**

### **Secondary SIC Codes**

**3572 Computer Storage Devices**

**3573 Electronic Computer Equipment**

**3575 Computer Terminals**

**3577 Computer Peripheral Equipment, N.E.C.**

**5045 Computers and Computer Peripheral Equipment & Software**

**5065 Electronic Parts & Equipment**

**7378 Computer Maintenance & Repair**

# **DbaseDesign, Inc. Company Background**

**DbaseDesign, Inc. (DDI) is a small woman-owned minority business established in 1995. DDI has sold and repaired computer equipment to small businesses and city agencies since our inception. DDI manufactures and distributes IBM compatible computers to various city of Philadelphia agencies and to the commercial market. DDI, also sells a wide variety of computer hardware, peripherals, software and supplies, representing nearly twelve hundred manufacturers and 80,000 products.**

**DbaseDesign, Inc is a full service computer repair, low cost networking and software development company specializing in Web Development and applications that are database driven.**

**DbaseDesign, Inc president and sole stockholder, Maria DiIenno, has fourteen years of management and sales experience in the computer field and the rest of the DDI team averages over nine years experience. DDI used this experience to build a company dedicated to producing, servicing and supporting quality microcomputer systems and associated printers, networks and other hardware and software, which we are proud to market and sell to both commercial and government interests.**

## **Advantages Government Agencies can expect from DbaseDesign, Inc.**

**DbaseDesign, Inc has excellent references in both the government and commercial markets that prospective customers can check before the procurement process even begins. DDI wants you to feel confident that we can and will fulfill the terms for any contract regarding the products and services that we provide.**

**DbaseDesign, Inc has over 3 years experience dealing with Federal Government Agencies and over 10 years experience with the State of PA under the PA State Contract. DDI's contract allows the PA state government and local municipalities to order a vast array of computers, printers, networks and associated hardware and software under our NJ State Contract. Installation, repair and service can also be ordered under this contract for networks, computers and printers.**

**Being a computer manufacturer, DDI can also build custom computers to meet specific needs and requirements. DDI has the capability to integrate the specific computer hardware you need to satisfy whatever specific requirements you may have, including the latest technology available, into our computer systems. DDI computers can be delivered network ready and are completely compatible with all major operating systems.**

**DbaseDesign, Inc. offers a standard one year parts and labor warranty on all the DDI computers we sell. Many of our government accounts choose our optional one year on site warranty coverage, and any additional extended warranties are negotiated to meet your requirements. Customer service and technical support are available at our local office in Philadelphia, PA during standard working hours.**

**DbaseDesign, Inc. has a consistent track record of meeting or exceeding required delivery schedules. When we agree to meet your delivery schedule, you will get what you ordered, not excuses. As we manufacture our own computers, we have a large inventory of computer hardware, peripherals, software and supplies in stock at any given time. When we have the product you need in stock, you can get same day shipment. In addition, we have negotiated same day drop shipment arrangements with our primary suppliers which encompass products from over 1000 of the major hardware, software and peripheral manufacturers in the computer field.**

## **DbaseDesign, Inc. Key Personnel**

**Maria D'Amore - President**

**Supervises the company's daily operations, the allocation of corporate resources, and is in charge of strategic planning. Mrs. DiIenno's, 14 years of experience in the computer field includes computer hardware purchasing, inventory and resource management, accounting, auditing, financial planning, sales management and corporate management.**

**Steven J. DiIenno - Vice President**

**Oversees the firms overall daily sales and marketing operations at our Philadelphia, Pennsylvania location. He is directly involved with contract negotiations, supervising marketing and sales activities, and coordinating business development activities at that location. Mr. DiIenno has 14 years experience in the computer field including computer assembly, database design, sales manager and corporate management. Mr. DiIenno is a Graduate of the American University with a Degree in Computer Science and is currently attending school towards his Master Degree.**

## **DbaseDesign, Inc. Base Computer Systems**

**All Base Systems can be ordered as Mini-Tower, Desktop or Full Tower Units**

**DDI CEL466 Celeron 950MHz**

**DDI CEL500 Celeron 1GHz**

**DDI PIII450 Pentium III 866MHz**

**DDI PIII500 Pentium III 933MHz**

**DDI PIII550 Pentium III 1GHz**

**DDI PIII600 Pentium III 1.2GHz**

**DDI P4-1.3 Pentium 4 1.3GHz**

**DDI P4-1.5 Pentium 4 1.5GHz**

**DDI P4-1.7 Pentium 4 1.7GHz**

**DDI P4-1.9 Pentium 4 1.9GHz**

**DDI P4-2.0 Pentium 4 2.0GHz**

**DDI P4-2.4 Pentium 4 2.4GHz**

**All models can be ordered with a variety of different options and configurations.**

## DbaseDesign, Inc. Product Reference Guideline - Abbreviated Manufacturer Listing

<b>3COM</b> <b>Corel</b> <b>Systems</b> <b>Matrox</b> <b>Electronics</b> <b>Seagate</b> <b>3M</b> <b>Creative Labs</b> <b>Maxell</b> <b>Seiko</b> <b>Access</b> <b>Software</b> <b>Curtis Mfg</b> <b>Maxi Switch</b> <b>Seikosha</b> <b>Accton Tech</b> <b>D-Link</b> <b>Systems</b> <b>Maxtor</b> <b>Sharp</b> <b>Electronics</b> <b>Acer</b> <b>Peripherals</b> <b>Davidson &amp;</b> <b>Associates</b> <b>Media Vision</b> <b>Sierra</b> <b>Activision</b> <b>Dataproducts</b> <b>Meridian</b> <b>Data</b> <b>Sigma</b> <b>Designs</b> <b>Adaptec</b> <b>Data</b> <b>Technology</b> <b>Micrografx</b> <b>Software</b> <b>Publishing</b> <b>ADIC</b> <b>Diamond</b> <b>Multimedia</b> <b>Micronet</b> <b>Sony</b> <b>Diamond</b> <b>Flower</b> <b>Micronics</b>	<b>DPT</b> <b>Microsoft</b> <b>SMC</b> <b>Always Tech</b> <b>Epson America</b> <b>Mitsubishi</b> <b>Star Micronics</b> <b>American</b> <b>Power APC</b> <b>Exabyte</b> <b>Mitsumi</b> <b>STB</b> <b>Artisoft</b> <b>Focus</b> <b>Technology</b> <b>Mouse</b> <b>Systems</b> <b>Storage</b> <b>Dimensions</b> <b>Asante</b> <b>Fujitsu</b> <b>Multitech</b> <b>Synoptics</b> <b>AST Research</b> <b>Genicom</b> <b>Mylex Corp</b> <b>Teac America</b> <b>Attachmate</b> <b>Genius</b> <b>Natl</b> <b>Semiconductor</b> <b>Tecmar</b> <b>Always Tech</b> <b>Goldstar</b> <b>NEC</b> <b>Technologies</b> <b>Tektronix</b> <b>ATI</b> <b>Hayes</b> <b>Norton-</b> <b>Lambert</b> <b>Texas</b> <b>Instruments</b> <b>Autodesk</b> <b>Hercules</b> <b>Novell</b> <b>Toshiba</b> <b>Banyan</b>	<b>SMC</b> <b>Always Tech</b> <b>Epson America</b> <b>Mitsubishi</b> <b>Star Micronics</b> <b>American</b> <b>Power APC</b> <b>Exabyte</b> <b>Mitsumi</b> <b>STB</b> <b>Artisoft</b> <b>Focus</b> <b>Technology</b> <b>Mouse</b> <b>Systems</b> <b>Storage</b> <b>Dimensions</b> <b>Asante</b> <b>Fujitsu</b> <b>Multitech</b> <b>Synoptics</b> <b>AST Research</b> <b>Genicom</b> <b>Mylex Corp</b> <b>Teac America</b> <b>Attachmate</b> <b>Genius</b> <b>Natl</b> <b>Semiconductor</b> <b>Tecmar</b> <b>Always Tech</b> <b>Goldstar</b> <b>NEC</b> <b>Technologies</b> <b>Tektronix</b> <b>ATI</b> <b>Hayes</b> <b>Norton-</b> <b>Lambert</b> <b>Texas</b> <b>Instruments</b> <b>Autodesk</b> <b>Hercules</b> <b>Novell</b> <b>Toshiba</b> <b>Banyan</b> <b>Hewlett</b> <b>Packard</b>	<b>Ontrack</b> <b>Tripp Lite</b> <b>Best Power</b> <b>Tech IBM</b> <b>Panasonic</b> <b>Turtle Beach</b> <b>BOCA</b> <b>Research</b> <b>Intel</b> <b>Paradise</b> <b>US Robotics</b> <b>Borland Intl</b> <b>Iomega</b> <b>Princeton</b> <b>Graphics</b> <b>Verbatim</b> <b>Broderbund</b> <b>Keytronic</b> <b>Procom Tech</b> <b>Viewsonic</b> <b>Calcomp</b> <b>Kingston</b> <b>Proxima</b> <b>Wall Data</b> <b>Canon</b> <b>Kodak</b> <b>QMS</b> <b>Western</b> <b>Digital</b> <b>Cardinal</b> <b>Lexmark</b> <b>Quantum</b> <b>Wordperfect</b> <b>Corel</b> <b>CC:Mail</b> <b>Logitech</b> <b>Quarterdeck</b> <b>Wyse</b> <b>Computone</b> <b>Lotus</b> <b>Development</b> <b>Sampo</b> <b>Xerox</b> <b>Chinon</b> <b>America</b> <b>Mcafee</b> <b>Associates</b> <b>Samsung</b>	<b>Okidata</b> <b>Touchstone</b> <b>Best Data</b> <b>Products</b> <b>Hitachi</b> <b>Hewlett</b> <b>Packard</b> <b>Okidata</b> <b>Touchstone</b> <b>Best Data</b> <b>Zenith</b> <b>Colorado</b> <b>MAG</b> <b>Innovision</b> <b>GoldenRam</b> <b>Zoom</b> <b>Telephonics</b> <b>Xircom</b> <b>Claris</b> <b>Madge</b> <b>Networks</b>
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## **DbaseDesign, Inc, Customer References - Specific References available on request to Government Agencies**

Euro Fibers, Inc.

Seabulk International

Funntyme Amusements

Pasco, Inc

Saratoga Inn

The Palmer-Group

Philadelphia Bureau of Investigation

J.P. Gibson Publishing, Inc.

Edens Corp. Division of Septa Para Transit

Blue Mountain Recycling

Harris Camden Terminal, Inc

Conservation Studio for Art

JYE Trucking, Inc.

Harris Structural Steel

Rivaslaw.com

The Studio

Cooper, Leonard & Schaffer, LLC

Rail Scrap, Inc.

Atlantic Logistics, Inc.

Total Office Interiors

Gus Pelagati, Esq.

Johnson Amusement, Inc.

Loughery Associates, Inc.

Robert M. Sitoski & Assoc, PC

## DbaseDesign, Inc - Selected Work Experience Summary

<b>Customer</b>	<b>Computer Equipment</b>	<b>Environment</b>
<b>Euro Fibers</b>	<b>Custom File Servers, Workstations On going Site Service</b>	<b>Windows</b>
<b>Harris Terminal</b>	<b>Standard Computers, LAN Workstations Software Installation, Printers Web Page Design Custom Database Design On going Site Service</b>	<b>Windows</b>
<b>Blue Mountain Recycling</b>	<b>Standard Computers, LAN Workstations Software Installation, Printers Custom Database Design On going Site Service</b>	<b>Windows</b>
<b>Edens Corp. Para transit</b>	<b>Standard Computers, LAN Workstations Custom Database Design On going Site Service</b>	<b>Windows, Novell</b>
<b>Total Office Interiors</b>	<b>Standard Computers &amp; Custom Computers Software Installation, Printers Web Page Design High Speed Internet Access On going Site Service</b>	<b>Windows</b>
<b>HSS Steel</b>	<b>Standard Computers, LAN Workstations Software Installation, Printers Web Page Design Custom Database Design On going Site Service</b>	<b>Windows</b>
<b>Atlantic Logistics</b>	<b>Software Installation, Printers Web Page Design Custom Database Design On going Site Service</b>	<b>Windows</b>
<b>JYE Trucking, Inc</b>	<b>Software Installation, Printers Web Page Design Custom Database Design On going Site Service</b>	<b>Windows</b>
<b>Philadelphia Bureau of Investigation</b>	<b>Software Installation, Printers Web Page Design On going Site Service</b>	<b>Windows</b>
<b>Cooper, Leonard &amp; Schaffer, LLC</b>	<b>Software Installation, Printers Web Page Design On going Site Service</b>	<b>Windows</b>